# Company Profile

CBS IT
SYSTEMS CYPRUS LTD
Member of Cosmos Business Systems Group, Greece

TURN Key
SOLUTIONS
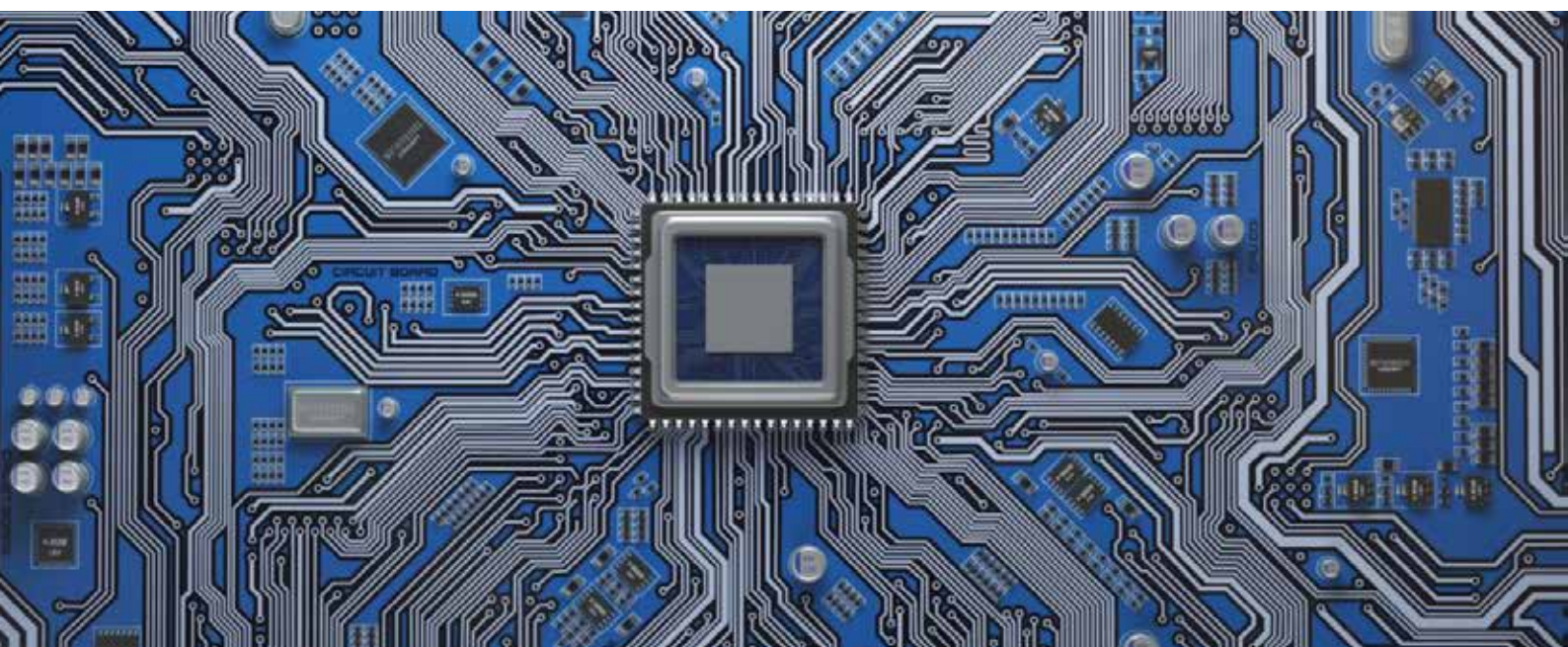COMPANY

CBS IT Systems Cyprus LTD is a leading Cyprus company that specializes in Information Technology and Telecommunications. Its aim is to cover the needs of Private and Public Enterprises, as well as specific Vertical Sectors and to provide superior quality technology products, services and "Turn Key Solutions", in order to maximize productivity and competitiveness.

As a **Leading System Integrator in Cyprus,** with various implementations of Information Technology Projects is able to cover the entire lifecycle of systems and can offer:

- Analytical approach to the needs and requirements of each client.
- The financial strength, which is required for taking total responsibility and risk in large IT projects.
- Detailed procedures on the management of each project.
- Unquestionable quality installation hardware, software and network equipment.
- Partnerships and services provision with the major hardware and software manufacturers.
- Proven experience in the commercial markets as well as in the public sector.
- Guaranteed delivery of projects according to deadlines.
- Technical Support with consequence for as long as required.
- Available qualified staff for the operation and for the productive use of the systems.
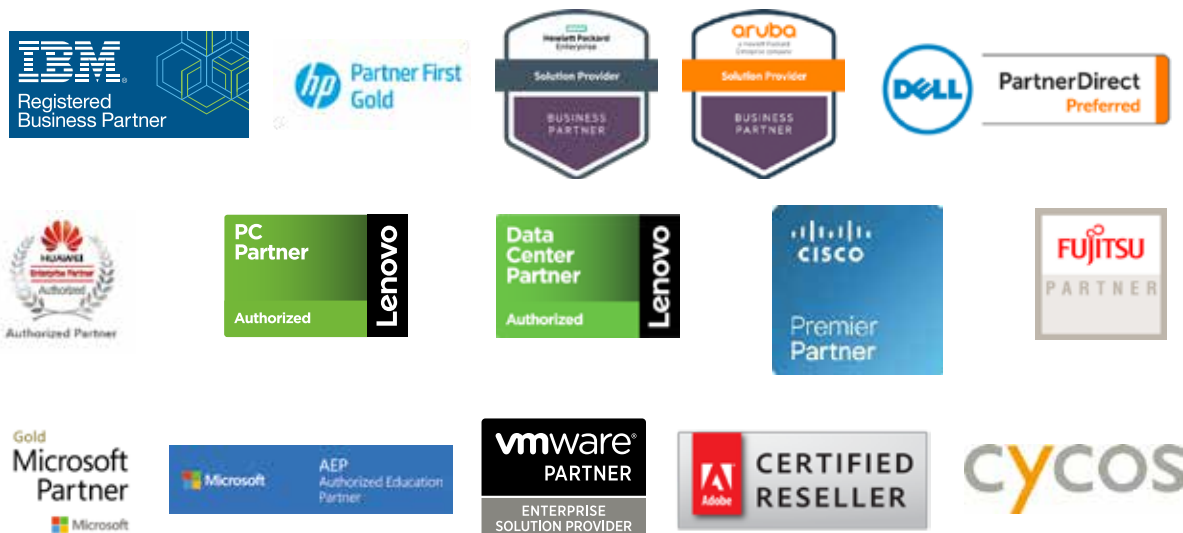
The activity of **CBS IT** is located in the high technology sector and focuses on providing Integrated IT and Telecommunications Solutions (**Data Centers, IT infrastructure and networks)**, providing specialized business support services as well as installations of software applications (**ERP, CRM, BI, BPM)**. The Company also distributes standard software and undertakes projects including applications and **web-based services (Internet) and the Cloud**.

**CBS IT** provides **Integrated IT solutions**, including the provision of Consulting Services and Design, Procurement of necessary equipment and necessary Software (operating systems and applications - standard or custom), Installation and Infrastructure (cable and telecommunications), Optimization of operating systems, Staff Training, Technical Support and Service Contracts, Financial Services to supply high value equipment for the customers.

**CBS IT Systems Cyprus LTD was founded in Cyprus** in 2010 as a subsidiary company of **Cosmos Business Systems SA (State-owned Mother Company). Cosmos Business Systems** has 30-years of presence in the Greek market (founded 1988) and is one of the main **System Integrator that can offer IT solutions, Software and Telecommunications in Greece and Cyprus market**. In addition, CBS is carrying a large variety of **quality standards certificates** such as ISO **9001** & **27001**, **14001**, OHSAS Certified **18001** and **NATO Certification** for military production goods.

# Main Collaborations & Partnerships

CBS IT collaborates with HPE, HP Inc., IBM, Dell, Lenovo, Huawei, Microsoft, Cisco and Vmware. Also, is one of the largest Gold Partners of HP Inc. and recently acquired the authorization of being an HP Inc. Computing Service Provider.

## Strategic Business Units

**IT Infrastructure:** Information Systems, **Data Centers**, Servers, Storage, **Operating Systems** (Operating software, Databases, Security), **Printing & Large Format Printing** (Plotters), as well as **Consumables** of all major manufacturing companies and **Managed Print Services** (MPS) & leasing of printing systems.
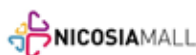
**Software and Consulting:** CBS IT supports applications such as **ERP, CRM**, **Business Intelligence (BI) and Share Point Portal**. In addition, there are several Turn Key Solutions including **Workflow** (**Power Office**), **BPM & Document Management** and **E-Correspondence Management System** (**Archium**), **Sea Observer** and **Human Force (GMHF), all developed by CBS IT**. Also, CBS IT provides solutions for the construction sector as an **Autodesk Authorized Dealer** (AAD) **and GIS** (Arc Info).

**Telecom & Security:** In collaboration with companies such as **Cisco, Avaya, HPE, Huawei**, CBS IT offers complete solutions for LAN's, WAN's, Routing, Switching, Network management, Internet, Intranets, IP Telephony, data and image transfer, as well as solutions for Unified Communication. Also, supports solutions for mobility. In addition, a specialized group offers solutions for physical security, perimeter surveillance, explosive detection, infrared cameras, secure communication systems and more.

**Services:** All services required for assessment, analysis, revision, installation and uninterrupted operation of products and solutions provided or installed, including technical support, repairs, training services, prepaid technical support, technical support agreements and outsourced services, as well as **Managed Services contracts on site and for Cloud Solutions**.

# Clients

**CBS IT** focuses on customers in the Private and Public sector **and offers complete Turn - Key Solutions.** Each sector is **approached by the sales force**, **consisting of specialized Account Managers that focus on each market separately and can provide specific solutions for each industry**, applying a "customer oriented model" to each solution. **The classification of customers consists of specific criteria including turnover, and company size, but more importantly the technology "needs" of each industry.** At the same time the company approaches the market through Public Relations and Marketing which consist of promotions, events, advertising and direct marketing. In addition, the website can be found at: www.cbsit.com.cy.